## BEST PRACTICES IN SUPPLY CHAIN SOURCING TO COMBAT COUNTERFEITS

Counterfeiting is a growing international problem, and nowhere are the human life consequences and potential liability greater than in our aerospace industry. Taking steps to keep counterfeit electronic components out of our supply chain must be a paramount concern.

Industry and government associations are working to develop a set of best practices to effectively combat counterfeits. Critical to this is building awareness of the problem and active collaboration throughout the supply chain.

Mr. Heaphy reports on key initiatives in the industry, as well as his own company's advocacy of steps every company can take now to combat counterfeits.

Mr. Heaphy has three decades working in the high technology field, and the last eleven years in the electronic component distribution industry. He is currently president of his own company, Electronic Supply Chain Solutions, Inc., serving leading aerospace and military manufacturers since 2005. Prior to starting his own firm, Mr. Heaphy held senior sales and management positions with several electronic component distributors, gaining broad-based experience and knowledge of the industry.

Prior to 1997, Mr. Heaphy marketed CAD/CAM document management systems in the engineering reprographics arena for the high-tech industry, including many leading aerospace companies.

Mr. Heaphy is a leading advocate in the battle to combat counterfeits in the electronic component supply chain. He is active as a member of the Coalition Against Counterfeiting and Piracy (CACP) and in supporting the Government and Industry Data Exchange Program's (GIDEP) efforts. His company also hosts a web site sharing information and steps that all manufacturers and distributors can be taking at www.combatcounterfeits.com.





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